



Rackspace Launches Hosted Private Cloud Generative AI Solution Architecture, Powered by Dell Technologies and NVIDIA AI

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FAIR makes it easy for enterprises to build and deploy trustworthy generative AI

SAN ANTONIO, Aug. 08, 2023 (GLOBE NEWSWIRE) -- Rackspace Technology® (NASDAQ: RXT) — a leading end-to-end, multicloud solutions company — announced a collaboration with Dell Technologies and NVIDIA to deliver a series of full-stack solutions with technical expertise and pre-built tools based on Dell infrastructure and NVIDIA software. Foundry for AI by Rackspace (FAIR™) is dedicated to accelerating the secure, responsible, and sustainable adoption of AI and data solutions in enterprises across all industries, and through this collaboration, Dell Generative AI Solutions will be powered.

The relationship represents a simplified way to deploy and manage private cloud enterprise AI solutions positioned to be scalable for growth. The solution can be deployed and managed at an "AI-ready" Rackspace data center within Rackspace's global footprint or on-customer premises, so customers can focus on innovation and take advantage of cloud adjacency and performance.

"We are excited to launch Rackspace Technology's FAIR-hosted AI platform based on NVIDIA and the Dell Generative AI Solutions portfolio. With our partner ecosystem, FAIR enables organizations to adopt generative AI with a simplified approach, proven architecture, and our multi-cloud expertise. As AI continues to reshape industries and experiences, Rackspace is well positioned to create innovative solutions to help companies transform," said Lance Weaver, chief product and technology officer, Rackspace Private Cloud.

For more than 20 years, Rackspace Technology and Dell Technologies have developed an alliance that delivers real business results for customers, combining best-in-class cloud and infrastructure services and best-in-class technologies. The collaboration is grounded in mutual market strategies, alignment, and accessibility. The companies approach customer engagements from an outcome-based perspective, helping customers identify what they need today and what they will need in the future. Through the alliance, the companies' joint development efforts are improving efficiencies, driving down costs, and reducing errors, helping improve time-to-market so customers receive superior solutions that leverage the latest innovations.

"Generative AI is a game changer, demonstrating how technology can transform how industries operate," said Jeff Boudreau, president Infrastructure Solutions Group, Dell Technologies. "Dell Generative AI Solutions with NVIDIA, through FAIR, offer access to training or tuning Gen AI models and AI inferencing, using our latest generation PowerEdge servers combined with our industry-leading Dell storage and data protection portfolio. Together, we are powering a new level of productivity to redefine how businesses work from customer engagement and content creation to software development and sales."

The Dell Validated Design for Generative AI with NVIDIA simplifies enterprise generative AI deployments with a tested combination of NVIDIA hardware and software, including [NVIDIA AI Enterprise](#), the enterprise-grade software that powers the NVIDIA AI platform, all available from Dell. This platform delivers the power to convert enterprise data into smarter, higher-value outcomes. NVIDIA NeMo, part of the NVIDIA AI Enterprise suite, is an end-to-end framework that enables organizations to train, customize, and deploy generative AI models. These solutions will help companies quickly deploy customized AI applications that drive trusted decisions from their own data to grow and scale their businesses. FAIR uses Dell's Validated Design for Generative AI with NVIDIA and is another example of Rackspace's commitment to innovation provided with world-class support.

Last year, Rackspace joined the [NVIDIA DGX-Ready Managed Services](#) program to help customers leverage the power of the [NVIDIA DGX](#) platform without needing in-house infrastructure management. The generative AI collaboration provides another opportunity for customers to incubate and industrialize AI use cases on [NVIDIA H100 Tensor Core GPUs](#) hosted in Rackspace data centers to help customers move rapidly from early experimentation to real-world production use.

"Generative AI enables businesses to transform their data into intelligent applications that can drive unprecedented productivity. The Dell Validated Design for Generative AI with NVIDIA provides a blueprint for enterprise generative AI infrastructure with extremely scalable, full-stack NVIDIA software and accelerated computing, and our collaboration with Rackspace will help companies use their own data to build and run customized generative AI applications," said Manuvir Das, vice president, Enterprise Computing at NVIDIA.

Foundry for AI by Rackspace (FAIR)

FAIR is a groundbreaking global practice dedicated to advancing business transformation, improving customer experience, increasing the quality of service, and accelerating value creation through the secure and pragmatic use of AI technologies. FAIR has identified more than 500 use cases across multiple industries and is working on several first-of-a-kind implementations for our customers across the globe. FAIR provides three unique services to help lean into the transformative power of AI:

- **FAIR Ideate:** An interactive and collaborative ideation workshop that helps organizations uncover actionable use cases for AI with defined business impacts. AI readiness diagnostics provide critical considerations for successful AI adoption.
- **FAIR Incubate:** An agile and iterative program that co-creates an enterprise's first generative AI solution. It establishes the technology stack and assesses the viability of AI, ensuring seamless integration into organizational processes.
- **FAIR Industrialize:** A systematic effort to transform the AI solution into a product, implementing governance, defining metrics, and optimizing the AI model and distributed cloud infrastructure for continuous improvement.

Click [here](#) to learn more about FAIR and unlocking limitless creativity with the power of AI.

About Rackspace Technology

Rackspace Technology is a leading end-to-end multicloud technology services company. We can design, build, and operate our customers' cloud environments across all major technology platforms, irrespective of technology stack or deployment model. We partner with our customers at every stage of their cloud journey, enabling them to modernize applications, build new products, and adopt innovative technologies.

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