Rackspace Technology

Q3 2026 Earnings Presentation

November 10, 2026

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Disclaimer

Forward-Looking Statements

Rackspace Technology has made statements in this presentation and other reports, filings, and other public written and verbal announcements that are forward-looking and therefore subject to risks and uncertainties including our Enterprise AI deployment plans, capacity targets and timelines, expected capital expenditures, revenue per megawatt and margin assumptions, our financing plans, cash flow expectations, our business strategy and product roadmap, as well as shifts in our business mix. These statements involve risks and uncertainties which could cause actual results to differ materially. A discussion of these risks and uncertainties is included in the “Risk Factors” and “Forward-Looking Statements” sections of our most recent Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q filed with the SEC. Rackspace Technology assumes no obligation to update the information presented on the call except as required by law.

Any forward-looking statement made in this presentation speaks only as of the date on which it is made. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future developments or otherwise. Forward-looking statements can be identified by various words such as “expects,” “intends,” “will,” “anticipates,” “believes,” “confident,” “continue,” “propose,” “seeks,” “could,” “may,” “should,” “estimates,” “forecasts,” “might,” “goals,” “guidance,” “objectives,” “outlook,” “targets,” “planned,” “projects,” and similar expressions. These forward-looking statements are based on management’s current beliefs and assumptions and on information currently available to management. Rackspace Technology cautions that these statements are subject to risks and uncertainties, many of which are outside of our control, and could cause future events or results to be materially different from those stated or implied in this presentation, including among others, risk factors that are described in Rackspace Technology, Inc.’s Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and other filings with the Securities and Exchange Commission, including the sections entitled “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” contained therein.

Non-GAAP Measures

To provide investors with additional information in connection with our results as determined in accordance with generally accepted accounting principles in the United States (“GAAP”), we disclose Non-GAAP Gross Profit, Non-GAAP Operating Profit, Non-GAAP Net Income (Loss), Adjusted EBITDA, and Non-GAAP Earnings (Loss) Per Share as non-GAAP financial measures. These non-GAAP financial measures are not measures of financial performance in accordance with GAAP and may exclude items that are significant in understanding and assessing our financial results. Therefore, these measures should not be considered in isolation or as an alternative or superior to GAAP measures. You should be aware that our presentation of these measures may not be comparable to similarly-titled measures used by other companies. Reconciliations of each non-GAAP financial measure to the applicable most comparable GAAP measure can be found in the Appendix.

We present these non-GAAP financial measures to provide investors with meaningful supplemental financial information, in addition to the financial information presented on a GAAP basis. Rackspace Technology management believes that excluding items such as the impacts from foreign currency rate fluctuations on our international business operations or certain costs, losses and gains that may not be indicative of, or are unrelated to, our core operating results, and that may vary in frequency or magnitude, enhances the comparability of our results and provides a better baseline for analyzing trends in our business. Rackspace Technology management believes the non-GAAP measures provided are also considered important measures by financial analysts covering Rackspace Technology as equity research analysts continue to publish estimates and research notes based on our non-GAAP commentary.

Amounts on subsequent pages may not add due to rounding.

Executive Summary

Q3 performance and reaffirmed profitability outlook

- $609M Revenue (-9% YoY) with $75M Adjusted EBITDA (+8.5% YoY)

Raising FY26 revenue and reaffirming profit guidance

- Raised FY26 revenue guidance on stronger expected public cloud; reaffirmed $290M Adjusted EBITDA midpoint (+5% YoY)

Enterprise AI commercial momentum and multiyear partnerships

- Together AI:
  - $380 million multiyear agreement to operate dedicated NVIDIA GB300 NVL72 infrastructure
- AMD 30 MW Agreement:
  - Initial ~2 MW being deployed in Q4 2026, with HGS as the first GSI customer
  - New multiyear agreement with AI-powered developer platform Blacksmith for AMD EPYC-powered compute
  - Now targeting ~17 MW of cumulative AMD capacity by year-end 2027 vs 15 MW previously estimated
- Palantir:
  - 7 signed commercial contracts (2 in production, 5 deploying)
  - Expanded partnership with Palantir owning ~2% of Rackspace

Expect to operate 20–22 MW of high-performance AI compute across AMD and NVIDIA by year-end 2027

- Targeting $420M–$460M in annualized revenue at 60%+ EBITDA margins across planned AMD and NVIDIA deployments, subject to financing, deployment timing and customer acceptance.

Enterprise AI commercial momentum

Converting Enterprise AI strategy into customer commitments, infrastructure deployment and production operations.

NVIDIA INFRASTRUCTURE

$380M

Together AI

Multiyear agreement to deploy and operate NVIDIA GB300 infrastructure. Expected in service by mid-2027.

AMD INFRASTRUCTURE

30 MW

Strategic agreement

- Initial deployment underway, with HGS as first GSI customer and a new multiyear agreement with Blacksmith for AMD EPYC- powered compute.
- Targeting ~17 MW of cumulative capacity by year-end 2027.

PALANTIR DELIVERY

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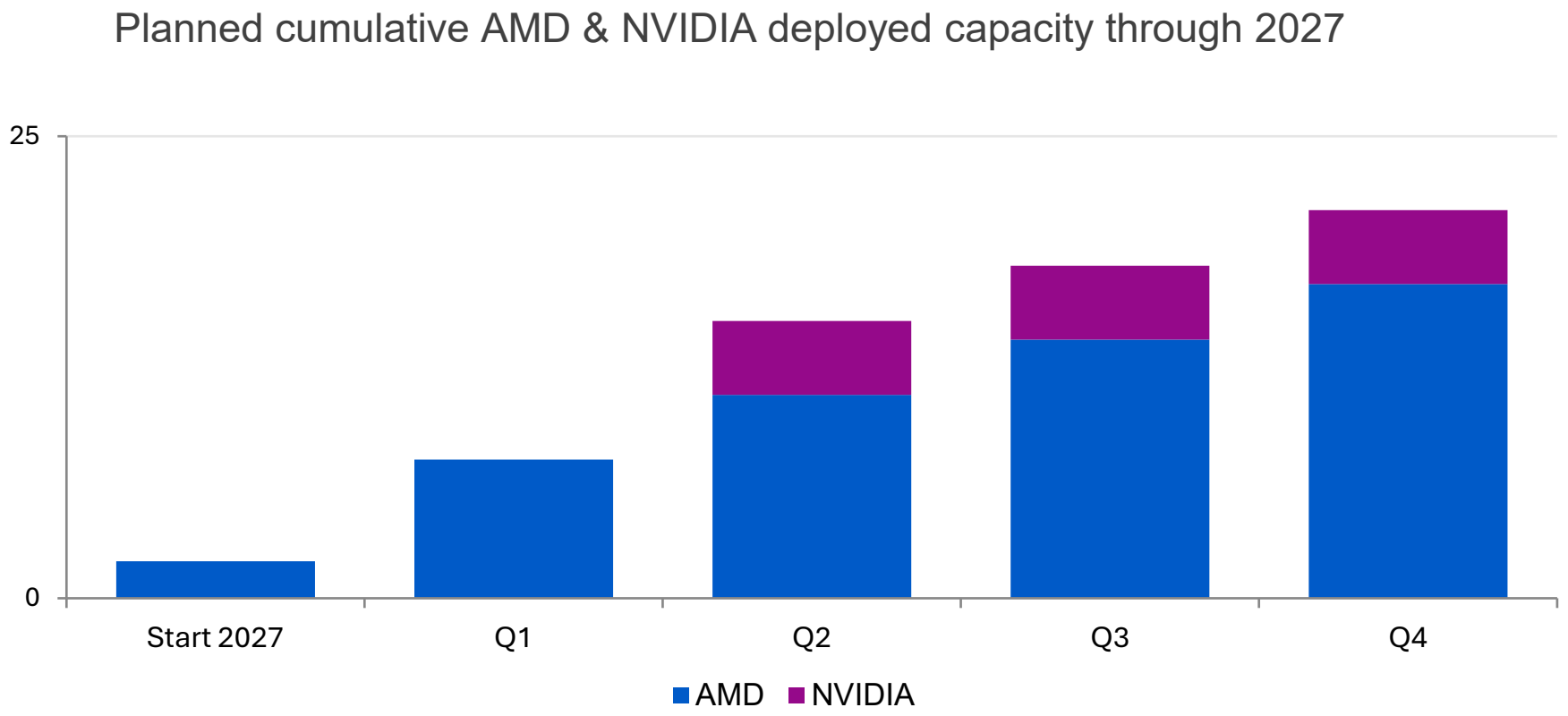
Customer contracts since last call

Five active deployments and two in production, demonstrating progress from contracts to production.

Expanded routes to market Direct enterprise customers • GSIs • Strategic partnerships • AI-native providers

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Enterprise AI infrastructure deployment outlook



Combined AMD + NVIDIA

20-22 MW

Targeted cumulative AI compute capacity by year-end 2027

Annualized revenue potential

$420-460M

Expected run-rate revenue at full deployment

Expected EBITDA margin

60%+

At full deployment and anticipated utilization

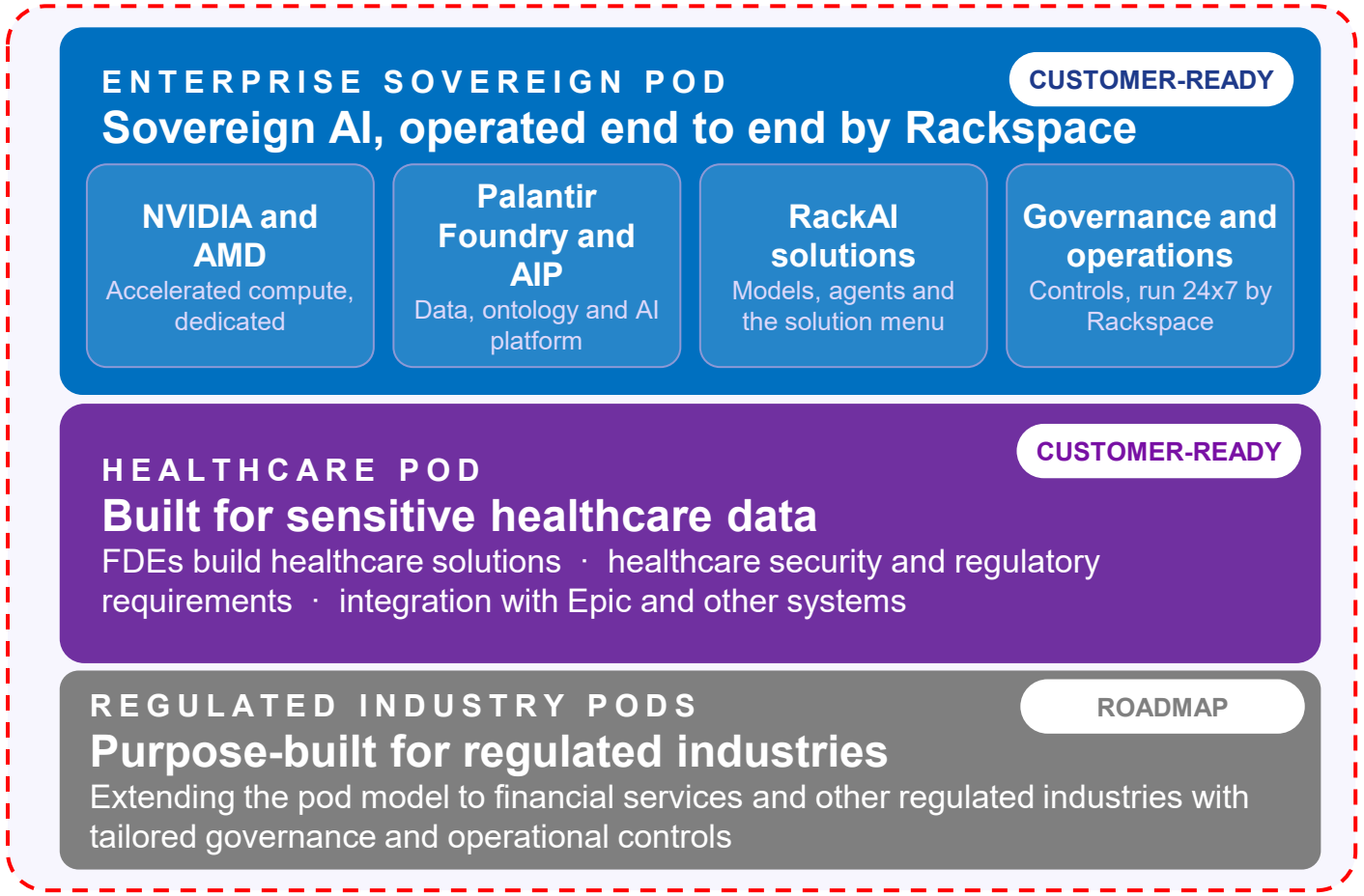
Increasing AMD planned cumulative deployed capacity to ~17 MW vs 15 MW original guidance

Forward-looking estimates. Timing subject to vendor deliveries, financing and data center readiness.
Illustrative: NVIDIA expected to enter services mid-2027

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Our sovereign pod strategy

Sovereign and industry-specific environments that combine infrastructure, AI platforms, governance and ongoing operations, making delivery repeatable.



GSI partners take pods to a broader enterprise base

THE POD FAMILY

Enterprise Sovereign Pod
Customer-ready
Announced Sept 2026: NVIDIA and AMD, Palantir Foundry and AIP, RackAI, run by Rackspace

Healthcare Pod
Customer-ready
Builds on it with FDE-built healthcare solutions and EHR integration

Other Regulated Industry Pods
Roadmap

Q3 2026 Segment Financials

$'s in millions

	Total Rackspace	Private Cloud	Public Cloud	Q/Q % Total Rackspace	Q/Q % Private Cloud	Q/Q % Public Cloud	Y/Y % Total Rackspace	Y/Y % Private Cloud	Y/Y % Public Cloud
Total Revenue	**$609**	**$260**	**$349**	***(9%)***	***(1%)***	***(14%)***	***(9%)***	***4%***	***(17%)***
Non-GAAP Gross Profit	**$119**	**$82**	**$37**	***(5%)***	***(4%)***	***(7%)***	***(11%)***	***(14%)***	***(5%)***
Non-GAAP Gross Margin	*19.5%*	*31.5%*	*10.5%*	*0.9 pts*	*(0.8 pts)*	*0.8 pts*	*(0.4 pts)*	*(6.6 pts)*	*1.3 pts*
Segment Operating Profit	**$81**	**$53**	**$27**	***5%***	***(7%)***	***43%***	***(1%)***	***(21%)***	***94%***
Segment Operating Margin	*13.2%*	*20.5%*	*7.8%*	*1.8 pts*	*(1.3 pts)*	*3.1 pts*	*1.1 pts*	*(6.4 pts)*	*4.5 pts*
Corporate Functions	($45)			*(9%)*			*(9%)*		
Non-GAAP Operating Profit	**$36**			***31%***			***12%***		
Non-GAAP Operating Margin	*6%*			*1.8 pts*			*1.1 pts*		

NOTES:
1. Refer to Appendix for reconciliation of Non-GAAP measures to most comparable GAAP measures, as well as definitions for Segment Operating Profit and Corporate Functions

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Cash Flow & Capital Expenditures

$'s in millions

	Q3'26	LTM
Cash Provided by Operating Activities	**$36**	**$69**
Free Cash Flow	**$1**	**($1)**
Total Capital Expenditures	**$104**	**$215**
Total CAPEX Intensity	*17%*	*8%*
Cash Capital Expenditures	**$35**	**$70**
Cash CAPEX Intensity	*6%*	*3%*
As of September 30, 2026		
Cash & Cash Equivalents		**$108**
Undrawn revolver availability		**$62**
Total Liquidity		**$170**

NOTES:
1. Free cash flow is a Non-GAAP metric and is presented as cash flow from operations less cash paid for purchases of property, equipment and software. Refer to Appendix for a reconciliation of Free Cash Flow to the most comparable GAAP measure
2. Refer to Appendix for how we define capital intensity
3. Revolving Credit Facility balance reflects undrawn letters of credit ($24 million) which decreases our available commitments

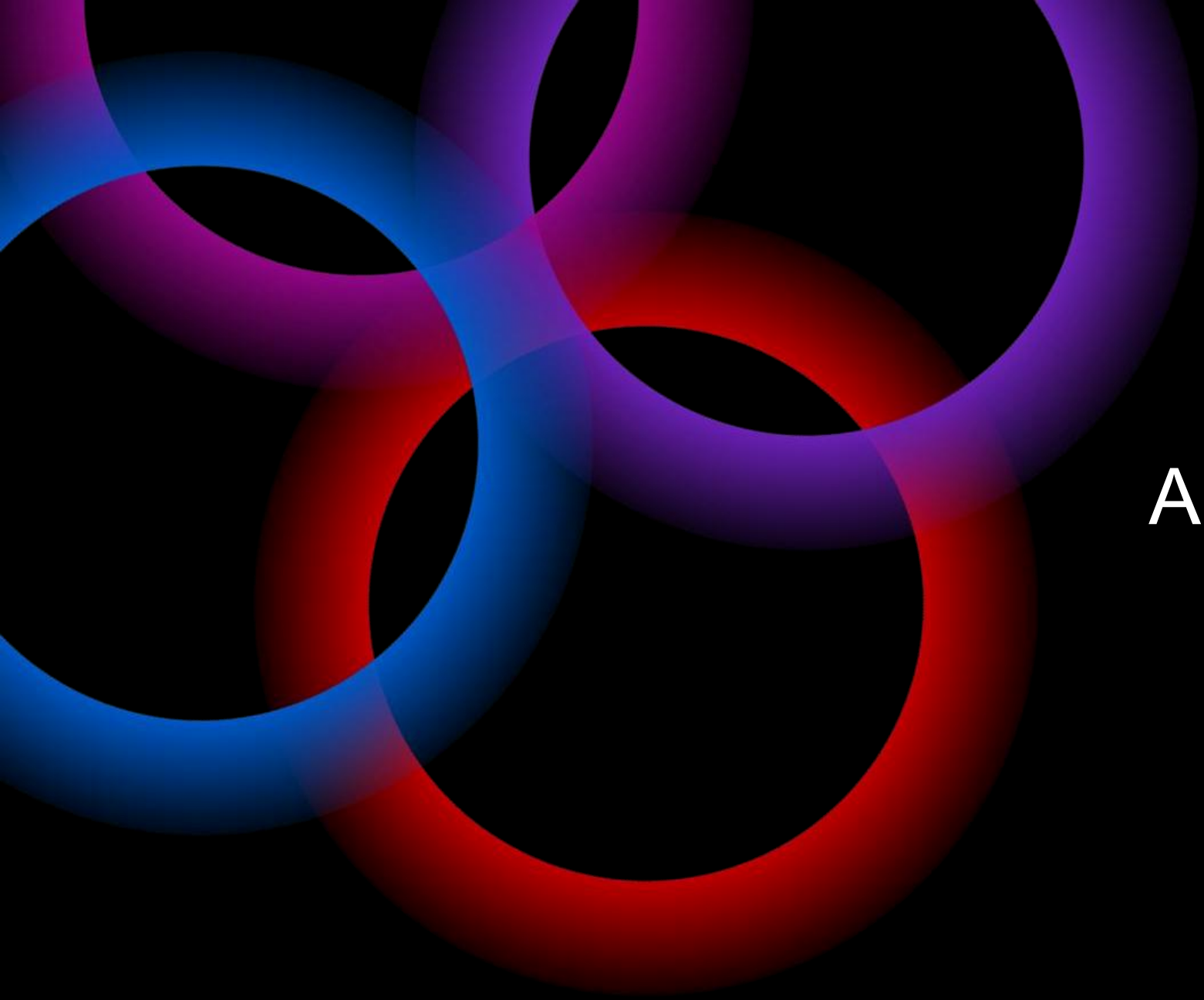
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FY26 Outlook

	FY26 Guidance	Y/Y at midpoint
Total Revenue	$2,510 - $2,560 million	-6%
Private Cloud Revenue	$995- $1,015 million	2%
Public Cloud Revenue	$1,515 - $1,545 million	-10%
Non-GAAP Operating Profit	**$125 - $135 million**	**3%**
Adjusted EBITDA	$285 - $295 million	5%
Non-GAAP Loss Per Share	($0.25) - ($0.30)	
Non-GAAP Other Income (Expense)	($220) - ($230) million	
Non-GAAP Tax Expense Rate	26%	
Non-GAAP Weighted Average Shares*	265 - 275 million	

* Non-GAAP Weighted Average Shares guidance excludes any dilution from the ATM program, as future issuance under the program will depend on prevailing share price and market conditions.

NOTES:
1. Refer to Appendix for more information on how we define Non-GAAP Tax Expense Rate and Non-GAAP Weighted Average Shares
2. Y/Y % growth is defined as guidance midpoint vs. 2025 full year results
3. We expect non-GAAP Other Income and Expense of $220M - $230M. This excludes the non-cash benefits from our March 2024 debt refinancing transaction



Appendix

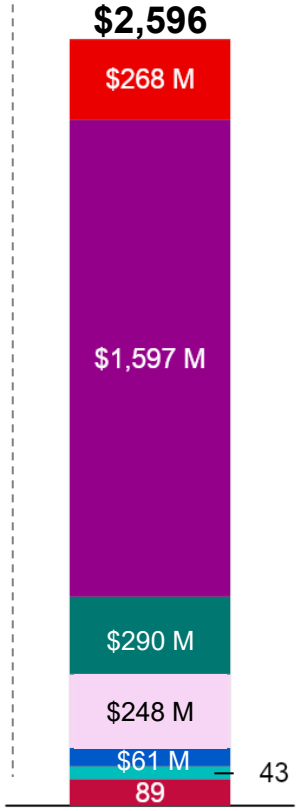
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As of September 30th, Debt Maturity Overview [1]

$'s in millions

Facility	Balance	Maturity	Rate
FLFO New Money Term Loan	$268	May-2028	1-mth SOFR + 625 bps + 0.114% Spread
FLSO/Legacy Term Loan	$1,658	May-2028 (FLSO)/ Feb-2028 (L)	1-mth SOFR + 275 bps + 0.114% Spread
FLSO/Legacy Secured Notes	$291	May-2028 (FLSO)/ Feb-2028 (L)	3.500% Fixed Rate
Senior Notes	$89	Dec-2028	5.375% Fixed Rate
Revolving Credit Facility	$290	May-2028	1-mth SOFR + 300 bps
Total Principal Balance	**$2,596**		
Unamortized debt issuance costs, debt premium, and debt discount	$196		
Total Debt	**$2,792**		

The Company has no corporate maturities prior to 2028.



FLFO New Money Term Loan [2]

FLSO Term Loan [2]

Revolving Credit Facility

FLSO Secured Notes [2]

Legacy Term Loan [3]

Legacy Secured Notes [3]

Senior Notes

(1) Debt values are shown at principal value.
(2) Under the terms of the security documents and intercreditor agreements dated March 12, 2024, any amounts received by the collateral agent or any other secured party in respect of the proceeds of collateral will be applied first to repay the holders of the FLFO New Money Term Loan and the Revolving Credit Facility (the "Super Priority Indebtedness"). The Super Priority Indebtedness will be repaid in full prior to any payment in respect of collateral to the holders of the FLSO Term Loan, the FLSO Secured Noted and any other indebtedness of the New Borrower and the Guarantors.
(3) Following the debt refinancing transactions completed in March 2024, the Company subsidiaries that previously guaranteed the Legacy Term Loan and the Legacy Secured Notes no longer guarantee or pledge collateral to secure the Legacy Term Loan or the Legacy Secured Notes.

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Note: Quarterly principal payments of approximately $5.1 million on the Term Loans are not reflected in the maturity chart.

Non-GAAP Gross Profit Reconciliation

(In millions)	Q3 2025	Q4 2025	Q1 2026	Q2 2026	Q3 2026
GAAP Gross Profit	$129.9	$120.4	$119.1	$114.8	$113.1
Share-based compensation expense	1.2	0.8	0.9	1.2	0.7
Purchase accounting impact on expense	0.2	0.2	0.2	0.2	0.2
Restructuring and transformation expenses	2.3	2.2	3.6	8.2	4.7
Total Adjustments	$3.7	$3.2	$4.7	$9.6	$5.6
Non-GAAP Gross Profit	**$133.6**	**$123.6**	**$123.8**	**$124.4**	**$118.7**

Non-GAAP Net Loss Reconciliation

(In millions)	Q3 2025	Q4 2025	Q1 2026	Q2 2026	Q3 2026
Net income (loss)	$(67.1)	$(32.7)	$8.3	$(67.5)	$(53.5)
Share-based compensation expense	18.2	4.9	6.6	10.4	4.0
Transaction-related adjustments, net	0.2	0.4	1.6	0.5	0.1
Restructuring and transformation expenses	10.0	4.8	9.0	18.4	13.1
Net (gain) loss on divestiture and investments	(0.1)	-	0.1	(0.1)	(0.1)
Gain on debt extinguishment	-	-	(55.8)	(6.7)	-
Interest expense impact from the March 2024 Refinancing Transactions	(21.1)	(19.8)	(18.8)	(18.0)	(18.2)
Other adjustments	(1.2)	0.2	(1.1)	1.0	(4.1)
Amortization of intangible assets	37.5	34.4	31.3	31.3	31.2
Tax effect of non-GAAP adjustments	12.1	4.3	4.9	9.2	10.0
Non-GAAP Net Loss	**$(11.5)**	**$(3.5)**	**$(13.9)**	**$(21.5)**	**$(17.5)**

Non-GAAP Operating Profit Reconciliation

(In millions)	Q3 2025	Q4 2025	Q1 2026	Q2 2026	Q3 2026
Loss from operations	$(33.9)	$(3.3)	$(17.8)	$(33.2)	$(12.5)
Share-based compensation expense	18.2	4.9	6.6	10.4	4.0
Transaction-related adjustments, net	0.2	0.4	1.6	0.5	0.1
Restructuring and transformation expenses	10.0	4.8	9.0	18.4	13.1
Amortization of intangible assets	37.5	34.4	31.3	31.3	31.2
Total Adjustments	$65.9	$44.5	$48.5	$60.6	$48.4
Non-GAAP Operating Profit	**$32.0**	**$41.2**	**$30.7**	**$27.4**	**$35.9**

Adjusted EBITDA Reconciliation

(In millions)	Q3 2025	Q4 2025	Q1 2026	Q2 2026	Q3 2026
Net income (loss)	$(67.1)	$(32.7)	$8.3	$(67.5)	$(53.5)
Share-based compensation expense	18.2	4.9	6.6	10.4	4.0
Transaction-related adjustments, net	0.2	0.4	1.6	0.5	0.1
Restructuring and transformation expenses	10.0	4.8	9.0	18.4	13.1
Net (gain) loss on divestiture and investments	(0.1)	-	0.1	(0.1)	(0.1)
Gain on debt extinguishment	-	-	(55.8)	(6.7)	-
Other expense, net	4.0	5.5	3.5	5.1	1.8
Interest expense	21.2	20.8	26.2	34.2	35.5
Provision (benefit) for income taxes	8.1	3.1	(0.1)	1.8	3.8
Depreciation and amortization	74.8	73.9	71.8	69.8	70.5
Adjusted EBITDA	**$69.3**	**$80.7**	**$71.2**	**$65.9**	**$75.2**

Non-GAAP Loss Per Share Reconciliation

(In millions)	Q3 2025	Q4 2025	Q1 2026	Q2 2026	Q3 2026
Net income (loss) attributable to common stockholders	$(67.1)	$(32.7)	$8.3	$(67.5)	$(53.5)
Non-GAAP Net Loss	$(11.5)	$(3.5)	$(13.9)	$(21.5)	$(17.5)
Weighted average number of shares – Diluted	240.4	244.2	249.7	250.1	256.3
Effect of dilutive securities	1.8	2.6	-	16.3	14.2
Non-GAAP weighted average number of shares – Diluted	242.2	246.8	249.7	266.4	270.5
Net earnings (loss) per share – Diluted	$(0.28)	$(0.13)	$0.03	$(0.27)	$(0.21)
Per share impacts of adjustments to net income (loss)	0.23	0.12	(0.09)	0.18	0.14
Per share impacts of shares after adjustments to net income (loss)	0.00	0.00	0.00	0.01	0.01
Non-GAAP Loss per Share	**$(0.05)**	**$(0.01)**	**$(0.06)**	**$(0.08)**	**$(0.06)**

Free Cash Flow Reconciliation

(In millions)	Q3 2025	Q4 2025	Q1 2026	Q2 2026	Q3 2026
Net cash provided by (used in) operating activities	$70.7	$59.7	$5.1	$(31.5)	$35.7
Cash purchases of property, equipment and software	(28.0)	(3.7)	(14.5)	(16.8)	(34.5)
Free Cash Flow	**$42.7**	**$56.0**	**$(9.4)**	**$(48.3)**	**$1.2**

Definitions

Segment Operating Profit	Segment revenue less expenses directly attributable to running the respective segments' business. These expenses exclude centralized corporate function costs.
Corporate Functions	Costs that are not allocated to segments. These costs are related to centralized corporate functions that provide services to the segments in areas such as accounting, information technology, marketing, legal and human resources.
Capital Intensity	Capital intensity reflects capital expenditures divided by revenue for the same period.
Non-GAAP Tax Expense Rate	We utilize an estimated structural long-term non-GAAP tax rate in order to provide consistency across reporting periods, removing the effect of non-recurring tax adjustments, which include but are not limited to tax rate changes, U.S. tax reform, share-based compensation, audit conclusions and changes to valuation allowances. We used a structural non-GAAP tax rate of 26% for all periods which reflects the removal of the tax effect of non-GAAP pre-tax adjustments and non-recurring tax adjustments on a year-over-year basis. The non-GAAP tax rate could be subject to change for a variety of reasons, including the rapidly evolving global tax environment, significant changes in our geographic earnings mix including due to acquisition activity, or other changes to our strategy or business operations. We will re-evaluate our long-term non-GAAP tax rate as appropriate. We believe that making these adjustments facilitates a better evaluation of our current operating performance and comparisons to prior periods.
Non-GAAP Weighted Average Shares	Reflects impact of awards that would have been anti-dilutive to net loss per share, and therefore not included in the calculation, but would be dilutive to Non-GAAP EPS and are therefore included in the share count for purposes of this non-GAAP measure. Potential common share equivalents consist of shares issuable upon the exercise of stock options, vesting of restricted stock units (including performance-based restricted stock units) or purchases under the Employee Stock Purchase Plan (the "ESPP"), as well as contingent shares associated with our acquisition of Datapipe Parent, Inc. Certain of our potential common share equivalents are contingent on Apollo achieving pre-established performance targets based on a multiple of their invested capital ("MOIC"), which are included in the denominator for the entire period if such shares would be issuable as of the end of the reporting period assuming the end of the reporting period was the end of the contingency period.


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